

FOR IMMEDIATE RELEASE



**Sublime Solution Inc. announces a partnership with VKernel, leader in Virtualization Management Solutions**

*Sublime Solution to offer VKernel's Suite of Virtual Appliances and build services for managing VMware ESX environments*

**Manchester, NH., May 1, 2008** – Sublime Solution Inc. today announced the Gold level partnership with VKernel, a provider of easy-to-use and quick to- deploy virtual appliances for managing virtual server environments. This Gold level partnership will compliment Sublime Solutions current sales of VMware enabling their customers to have great depth and visibility into their VMware infrastructures.

"By rapidly solving specific server virtualization issues such as cost visibility, chargeback, and capacity bottlenecks, VKernel virtual appliances provide instantaneous value and benefits to any organization involved in a virtualization project," said Alex Bakman, founder and CEO of VKernel. "Our relationship with Sublime Solution should immediately increase market opportunities for VKernel's products and drive revenues for both companies."

The VKernel Virtual Appliance Suite for Systems Management is a set of "plug-and-play" virtual appliances designed to quickly address real world systems management challenges as organizations migrate to VMware virtual environments. VKernel products enable IT groups to immediately solve today's critical pain points by providing visibility into the capacity and resource consumption of each virtual machine. VKernel is currently offering a Chargeback Virtual Appliance for gaining cost visibility and implementing chargeback, and a Capacity Bottleneck Analyzer Virtual Appliance for identifying and eliminating capacity bottlenecks.

"VKernel was a natural progression in building out our Virtualization suite of tools. Without Capacity Bottleneck Analyzer it is nearly impossible for an end-user to justify the purchase of more VMware. Our customers love the ability to not only see current bottlenecks in their environment but also predict future capacity problems. VKernel has set the standard in Capacity Analysis" says Bob Boule, CTO of Sublime Solution.

### **About Sublime Solution Inc.**

Headquartered in Londonderry, New Hampshire, Sublime Solution Inc. provides IT and data center managers with high quality and cost effective software solutions for their virtualization infrastructures. With unparalleled technical support, and professional services, Sublime Solution Inc. offers its customers the unique one on one attention to help them choose the correct technology to fit their environments needs. For more information about Sublime Solutions Inc.'s products and services please visit [www.sublimesolution.net](http://www.sublimesolution.net).

### **About VKernel Corporation**

Based in Portsmouth, NH, VKernel is dedicated to developing best-of-breed virtual appliances that enhance performance, lower costs, and simplify management of virtual environments of all sizes. As a member of VMware's Technology Alliance Program, VKernel offers the industry's only VMware certified virtual appliances for analyzing capacity, chargeback, and cost visibility. For more information, visit [www.vkernel.com](http://www.vkernel.com)

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#### **Press Contact:**

**Jeremy Harrison**

**P: 617-639-5188**

**F: 888-639-0714**

[press@sublimesolution.net](mailto:press@sublimesolution.net)