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Veeam Announces Veeam ONE for VMware – a Single Solution for VMware Management

Veeam ONE Provides Comprehensive Solution to Optimize Performance, Configuration and Utilization of Enterprise VMware Environments

VMworld 2010 Conference

COLUMBUS, Ohio--(BUSINESS WIRE)--Veeam Software, innovative provider of [data protection](#), [disaster recovery](#) and [systems management solutions for VMware](#) virtual datacenter environments, today introduced a single comprehensive solution for managing the performance, configuration and utilization of VMware environments. The Veeam ONE Solution™ for VMware management provides one convenient solution for monitoring, capacity planning, change management, and reporting and chargeback.

“Veeam ONE offers the benefits of a single-vendor solution, but without the one-size-fits-all mentality of some competing products,” explained Ratmir Timashev, Veeam President and CEO. “As server virtualization has matured to support mission-critical workloads, management must also mature. Only Veeam offers a single solution that takes into account varying customer requirements and scenarios. For customers using Microsoft System Center, Veeam offers the nworks Management Pack™ Plus, leveraging and extending the management framework in which customers have already invested. For those using HP Operations Manager, we offer the nworks Smart Plug-in™ Plus. And for other monitoring environments, we offer Veeam Monitor™ Plus. Customers are free to choose the ONE that’s right for them.”

“Veeam ONE fills a market gap by providing a single solution to key VMware management needs”

In addition to monitoring, capacity planning and change management, all versions of Veeam ONE include business-oriented monitoring and reporting on resource usage and performance by department, organizational unit or server type – clearly showing stakeholders how the virtual infrastructure supports business priorities and meets service-level agreements.

Choose the ONE That’s Right for You

Veeam ONE is available in four versions to accommodate each organization’s particular monitoring environment:

1. **The nworks Management Pack Plus** is ideal for organizations using Microsoft System Center. As a native management pack, it integrates seamlessly and provides scalable, fault-tolerant and agentless VMware monitoring and management directly in the System Center console. It includes the Veeam nworks Management Pack and nworks PRO Pack™, Veeam Reporter™ and Veeam Business View™.
2. **The nworks Smart Plug-in Plus** is a native solution for organizations using HP Operations Manager. It publishes VMware performance, events, configuration, state and topology directly into Operations Manager, eliminating the need for an additional console (and training), while giving users a common view across physical and virtual infrastructures. It includes the Veeam nworks Smart Plug-in, Veeam Reporter and Veeam Business View.
3. **Veeam Monitor Plus** is a framework-independent monitoring and reporting solution for VMware. It provides a cohesive view of the entire virtual infrastructure, alerting users to performance issues and providing diagnostic data and built-in advice to enable quick problem resolution and expert tuning. Veeam Monitor Plus can be integrated with other monitoring

or ticketing systems via SNMP. It includes Veeam Monitor, Veeam Reporter and Veeam Business View.

4. **Veeam Monitor Plus Free Edition** is a free version of Veeam Monitor Plus, offering limited functionality at no cost for smaller companies with budget constraints. It includes Veeam Monitor Free Edition, Veeam Reporter Free Edition and Veeam Business View.

“Veeam ONE fills a market gap by providing a single solution to key VMware management needs,” said Jason Schuerhoff, Vice President of Sales for [Sublime Solution](#). “No matter which variety a customer chooses, it’s an enterprise-strength solution that’s also easy to deploy, making it an ideal choice for both large and small VMware deployments. We recommend Veeam to our customers because with Veeam, they get a single pane of glass to manage the virtual infrastructure. Adding the reporting capability to monitoring allows our clients to go from reactive to proactive. Veeam ONE fills in the rest of the picture and provides a true end-to-end solution.”

Pricing and Availability

Veeam ONE is available immediately. North American MSRP starts at \$550 per socket. More information is available at www.veeam.com/one. Veeam will be demonstrating all versions of Veeam ONE at VMworld in San Francisco, August 31 - Sept 2, Booth 413.

About Veeam Software

Veeam Software, a premier-level VMware Technology Alliance Partner and member of the VMware Ready Management program, develops innovative software to manage VMware vSphere 4 and VMware Infrastructure 3. Veeam vPower™ provides advanced Virtualization-Powered Data Protection™ and is the underlying technology in Veeam Backup & Replication™, the #1 solution for [VMware backup](#). Veeam ONE™ provides a single solution for managing the performance, configuration and utilization of VMware environments and includes: Veeam Reporter™ for [capacity planning](#), change management, and reporting and chargeback; Veeam Business View™ for [business categorization](#) of the VMware environment; and a choice of monitoring options including the [nworks Management Pack](#)™ for Microsoft System Center, the [nworks Smart Plug-in](#)™ for HP Operations Manager, and [Veeam Monitor](#)™. Learn more about Veeam Software by visiting www.veeam.com.

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