



Most people only use 20-30% of the capabilities of Acronis, experts use 60%. Our program will show end-users how to use and maximize 100% of the initial investment. With 10+ years experience with both Acronis and virtualization our architects have a deep understanding of how to align Acronis to your requirements. Understanding the impact of implementing a solution like Acronis into your ecosystem is a must to ensure you have a sound foundation for BCDR. (Business Continuity Disaster Recovery) Upon completion of either of these programs you can expect to have full comprehension of Acronis Backup & Recovery 11, ABR11 for Cloud, Virtual Editions and/or Acronis Snap Deploy. implementation and configuration best practices.

Who Should Use Acronis? IS IT YOU?

- New Acronis Customers
- Companies with Limited Resources
- Companies with Technical Limitations
- Users Upgrading to the New Version (Acronis Technology Refresh & Best Practices)
- Strategic Implementation Services Required (Customization Based on Environment Size and Complexity)

Why Acronis Backup and Recovery 11?

- Virtualization Infrastructure Integration with Acronis
- P2V Migrations
- Reduction in RTO (Recovery Time Objective)
- Instantaneous DR (Disaster Recovery) Testing
- Cloud Backups
- Cloud Recovery with iLand
- Best Practices Deployments
- A Strategic Puzzle Piece of the Big Picture Objective (Infrastructure Consulting)



Acronis Backup and Recovery 11: New Feature Set

In addition to improving its core disaster recovery functionality, Acronis Backup & Recovery 11 adds data protection capabilities, making it a unique affordable solution combining data protection and disaster recovery in one product.

The Top 5 New Features:

- Data Catalog and Search
- Acronis Universal Restore for Linux
- Guided Disaster Recovery Plan
- Automated Backups Replication and Staging to another Location or Off-Site
- Windows Agent for ESX(i) Allowing for LAN-Free Backups



What's New For Snap Deploy 4: New and Improved

The latest version of Snap Deploy 4 boasts a newly enhanced user interface that simplifies installation and configuration and supports new hardware. Users also benefit from flexible new deployment options, such as, the ability to configure unique settings per machine.

- Improved and simplified user interface and installation to save time and minimize risk of error
- Unique settings per machine (ie: name and IP configuration)
- Convenient "New Machines" list which displays the progress and status of each machine (machines can be added manually via MAC address or imported from a file)
- Compatibility with Microsoft Virtual Hard Disk (VHD) master image for deployment
- Choice between creating Linux or WinPE media for deployments
- Ability to add drivers to WinPE media to ensure compatibility with new hardware
- New deployment license option allows one deployment operation to a PC or a server
- Full support for Windows 2008 R2 and Windows 7

Acronis Jumpstart and AIAS Deliverables:

Acronis Jumpstart:

- Architecture blueprint based on customer's infrastructure
- Installation of all major components
- Configuration of Agents, Management Server, Storage Node, Media Server and/or Virtual Appliance
- Interactive hands-on training focusing on architecture, administration and operations
- Ensuring alignment with BCDR (Business Continuity Disaster Recovery) strategy to meet business objectives
- Best practices overview and recommendations

Acronis Infrastructure Alignment Services:

- Adherence to standard services protocol of assessment, design, procurement, build, deploy and manage
- Initial scoping call to identify success criteria and alignment of business initiatives
- SOW (Statement of Work) is created encompassing all of the business requirements, criteria, rolls & responsible, deliverables for said project
- Blueprint created to provide guide lines of architecture needed to support the solution
- Build out based on findings in blueprint
- Configuration of agents, management server, storage Node, media Server and/or virtual Appliance
- Knowledge transfer
- Best practices
- Additional lab/Classroom training
- Customized deliverables based on requirements

Scope & Pricing:

- Acronis Jump Start 1-3 days on-site or 1-3 days remote
- Acronis Infrastructure Alignment Services may vary based on end user requirements 3+ Days
- Maximum of 3 participants (AIAS is customized may vary)
- Installation & Configuration of 1 PXE Server (Only applies to Snap Deploy 4 engagements)
- Installation of up to 2-5 Servers 1 Management Console and 1 Storage Node
- BCDR Strategy Assessment available for purchase
- Contact Sublime Solution @ sales@sublimesolution.net or 877-272-1200 for pricing and information

Requirements:

- If Virtual Edition was purchased we require VMware ESX Server and VirtualCenter supported hardware
- ABR11 software downloaded and accessible
- Scoping call to identify appropriate configuration
- Conference room with projector and networked desktops/laptops running MS Windows 2000 or higher

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