

## Overview

For IT organizations that allocate costs to business units or wish to influence user behavior or gain insight into requirements based on use, designing and implementing a successful chargeback strategy is a significant component in the adoption of virtual infrastructure. How do you now measure consumption when you no longer have a dedicated physical server? How do you map utilization by virtual machine when VMotion allows for movement from one physical server to another?

The VMware Chargeback Workshop is designed to provide an interactive knowledge sharing workshop on IT chargeback models, including presentation of industry best practices, special considerations relevant to virtual infrastructure, presentation of a set of chargeback tools and installation and configuration of a third party chargeback metering software.

## Benefits

- Accelerate the design and deployment of your chargeback processes and solution for Virtual Infrastructure
- Gain financial flexibility and value from a virtual environment
- Validate feasibility of chargeback in a virtual environment with a proof-of-concept in your own environment

## Target Audience

- Operators and administrators currently managing VMware ESX Server and VirtualCenter environments
- IT or business managers responsible for designing and implementing IT services chargeback policies
- Service providers leveraging virtual machines and looking to design and implement a chargeback model
- Business analysts responsible for generating IT services bills to business units/partners
- VMware consulting partners

## Deliverables

- Interactive workshop covering chargeback industry best practices and virtual infrastructure specific considerations
- Standard onsite installation of a third party chargeback metering tool leveraging ESX Server data collection features
- Configuration of chargeback solution and generation of sample chargeback reports
- Knowledge transfer and recommended next steps



## Agenda

### *Offsite (Pre-assessment conference call)*

#### *Onsite (day 1)*

- Presentation: review of industry best practices
- Validation of infrastructure requirements
- Installation of third party chargeback metering tool

#### *Onsite (day 2)*

- Presentation: review of special considerations
- Interactive workshop: design Virtual Infrastructure chargeback policy and reporting requirements
- Configuration and generation of sample reports
- Questions and issues to follow-up

## Requirements

- Minimum of two (2) ESX Servers (2.x or 3.x) in a non-production environment with a 10+ virtual machines configured and powered up
- VMware VirtualCenter for managing ESX Servers
- VM or physical server with 1.7 GHz CPU, 512MB RAM, 1 GB of free disk space, Windows 2000 SP6 and Office 2000 or higher
- Evaluation copy of selected third party chargeback metering tool from vendor
- Conference room with projector

## Scope and Pricing

- Up to two (2) days onsite and one offsite
- Maximum of 5 participants
- Use of an evaluation copy of a preselected third party chargeback tool for demonstration purposes. There is no obligation to purchase the tool. If desired, you may purchase the tool directly from the vendor.
- VMware workshop delivered by a VMware Certified Professional Consultant (VCP) from Sublime Solution.
- Contact Sublime Solution at 877-273-1200 for pricing information

## Further Information

For more information, please call Sublime Solution at 877-273-1200, or visit us on the web at [www.sublimesolution.net](http://www.sublimesolution.net).